

Gescan, new authorized Festo distributor for Western Canada

Festo Canada is announcing the launch of an authorized distributor agreement with one of Western Canada's largest privately owned electrical distributors, Gescan, a Sonepar company. Gescan has 29 branch locations spanning British Columbia, Alberta, Saskatchewan and Manitoba, and will sell and support the complete Festo product portfolio.

"As a full stocking distributor," said Chris Hemming, National Channel Manager for Festo Canada, "Gescan will offer value-add assemblies of Festo air preparation units and valve manifolds, in addition to, all components from the full range of products — from pneumatic consumables to fully assembled interpolated gantry systems."

"This partnership brings together Gescan's commitment to delivering innovative solutions with Festo's industry-leading pneumatic and automation products," said Javi Richmond, President of Gescan.

"Together, we look forward to providing our customers with enhanced access to cutting-edge automation solutions, exceptional service and technical expertise. We are confident this collaboration will bring significant value to our customers and further strengthen Gescan's position as a trusted partner in the industrial automation space."

Gescan joins Electrozaad and Aztec – two distributors serving Ontario – as the third Sonepar company to partner with Festo in Canada.

Sonepar's global investments in automation and digitalization of their customers' experience fits well with Festo's extensive e-commerce capabilities and global growth objectives.

About Gescan

Gescan has over 65 years of experience in the distribution of electrical supplies, services and solutions for residential, commercial and industrial markets. Gescan has seven business units equipped with specialists in Automation and Controls, Datacomm, Power Distribution, Wire and Cable, Sustainability, Lighting and Controls, and the newest addition, Gescan Solutions — which offers a full range of a value-add assembly services including switchboards, meter centres, panel boards and custom enclosures.

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V.i.S.d.P.:
Christian Österle



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Gescan is a proud member of Sonepar, an independent, family-owned company with global market leadership in B2B electrical distribution.

Leveraging its strong global resource base, local expertise and family-orientated values, Gescan provides superior customer service and solutions.

For more information, visit www.gescan.com.

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Press Images



Gescan joins Festo Canada's distributor network, covering Western Canada.

From left to right, Lance Hyndman, Business Unit Manager, Gescan; Javi Richmond, President, Gescan; Chris Hemming, National Channel Manager, Festo Canada; Dan Drazilow, Vice-president, MA & Business Development, Sonepar

Festo CA (EN-US)

Festo at a glance

Festo, the world's leading supplier of automation technology and technical education, is deploying its products and services to meet the challenges of digitization and smart production. Founded in 1925, the family-owned company based in Esslingen, Germany supports a wide range of needs for advanced solutions in factory and process automation. Festo Canada, celebrating its 50th anniversary this year, has been continuously elevating the state of manufacturing in this country with innovative products, optimized motion control solutions and unrivalled support. Globally, some 300,000 customers put their trust in the company's pneumatic and electric drive products and technology. In addition, Festo Didactic provides state-of-the-art training equipment and educational programs for industrial companies and educational institutions – about 56,000 customers worldwide. The Festo Group registered sales of €3.45 billion in 2024 financial year and is represented worldwide at 250 locations with about 20,600 employees. More than 8% of its annual turnover is invested in research and development.